Office of the CFO

Bradley W. McCall



WESTERN REGIONS CONFERENCE

SHOWCASE

World. Class. Talent.

and

GSA's Business Lines



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COLLABORATION!!



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A Few items of interest

ARRA

BAAR

ZEF



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ARRA

- $ 5.2 BILLION Obligated
- $ 910 Million disbursed!!
- $188 Million in the last 30 days of Sept
- What's next?

BAAR

- Rent
- Reimbursable Work
- General Supplies
- Travel, Motor Vehicles + Card Service
- Integrated Technology
- Assisted Acquisitions

Current Payment Flow

- GSA pulls payment (IPAC)
- GSA bills – Customer pushes payment (IPAC)
- GSA bills – Customer issues check
- GSA bills – DOESN'T PAY → Delinquent

“I’ll Have a Hamburger…”

Delinquencies

Only $280M on revenue of $19B

$51M over 180 days old

$35 M over one year old

WHY Chargeback or not pay?

- Clarity of bill – what are you charging us for?
- Reference ID – How can I match it to my obligation?
- Exceeds authority given to GSA

“Let’s Build a Filter…”

Billing and Accounts Receivable (BAAR)

What is BAAR?

- BAAR will replace custom legacy systems that currently perform accounts receivable, billing, and collections functions with Momentum Financials™, an integrated FSIO compliant core financial system.

Benefits of BAAR

- Transparency
- Sustainability
- Efficiency
- Customer Intimacy
- Timeliness
- Cost avoidance and reduction
- Compliance
- Reliability

BAAR and GSA Customers

- Simplified Access
- PDF versions of bills (except rent bills)
- Send messages, ask questions and dispute bills online
- Includes Collection Information
- Robust querying capabilities

Paper Bills & Bill Formats

- Customers can access and print bills on the online application
- Bills will still be provided by Business Line
- GSA is working towards having one bill format for all bills

Corresponding with GSA

- Customers can correspond with GSA about bills and payments through:
 - Account correspondence
 - Statement correspondence

Disputing a GSA Bill

- Customer can dispute bills and check on the status of their disputes.
 - Disputes can be entered at two levels.
 1. Dispute the entire bill
 2. Dispute a specific detail of the bill

Conversion

- Conversion to BAAR will occur in three phases.
 - Phase I
 - July 2011
 - Rent & Fleet Business Lines
 - Phase II & III
 - Timeframe not yet determined
 - Phase II - RWA, Real Property Disposal, Global Supply, Schedules
 - Phase III – AAS, Telecom, Telework Centers
- Only outstanding bills will be converted at each phase.

Gene Kranz

played by Ed Harris



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- “FAILURE IS NOT AN OPTION”

ZEF

- Eliminate PAPER
- Invoices – spell out in contract
- Billings – see BAAR
- Reports – online not print out
- W-2 – only 65% receive electronic

Need a Little Help?

Questions ??

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QUESTIONS?



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A Question For You

- What is the fewest number of pitches that can be thrown by one team in a complete baseball game?

Innings

- Top of the 8th – 24
- Bottom of the 8th – 24
- Top of the 9th - 27

The Answer is…..

- Bottom of the 9th – first pitch home run

25!!!